



Challenges in Animal Relocation

Charles F. Lynch

The Lynch Companies



The Lynch Companies

- **Lynch Livestock, Inc.**---operating more than 43 hog buying stations in a dozen states.
- Delivering to 49 packing plants throughout the United States.
- **Livestock Express, Inc.**---began in 1988. Currently operating more than 28 tractors and 40 livestock trailers throughout the United States hauling hogs and cattle.



Company Challenges

- Employment
- DOT Regulations
- Volatile cost of operations
 - Surging fuel costs
 - Unstable political events
 - Insurance (30% increase over last year)
 - Cost of equipment (**25% increase over last 18 months**)

Will the industry be able to withstand these rising costs?



The Employment Factor

- **Finding qualified employees**
 1. Ability to obtain a CDL (commercial driver's license) & meet DOT regulations.
 2. Ability to pass TQA requirements.
 3. Available for an on-demand schedule.

- **Finding competent employees**
 1. Ability to operate equipment safely and efficiently.
 2. Ability to handle livestock correctly and humanely.
 3. Ability to represent your company in a positive and professional manner.



Livestock Express

Quality in Animal Handling

- Policy #1- “If it doesn’t walk, it doesn’t ride.”
- Policy #2- In the event of a non-ambulatory animal, the animal will be removed humanely subject to TQA and packer guidelines.
- Policy #3- All equipment will follow strict guidelines for biosecurity. (Wash and disinfection on a timely basis.)



Where to next?

- Employment—finding the next labor pool.
- Equipment—keeping up with rising costs of operations.
- Practices—ensuring animal safety and humane treatment.
- Aggressive risk management plans.